





# **CORPORATE OVERVIEW**

**MARVEL** is a leading Systems Integrator focusing on the design, deployment and maintenance of ICT and ELV solutions (IP based systems and network infrastructure). We take pride in being one of the fastest growing ELV & ICT Company in the Kingdom of Bahrain having achieved remarkable growth in a short span and contributing significantly to the development of the State.

Established in 2007, MARVEL delivers technology contracting under many verticals including Supply and installation of IT Equipments, Network Infrastructure, Structured cabling, Telephony services, Wireless services, Electrical Services, CCTV solutions, Access control systems, etc. This unique business model pro-vides a highly technical and well-diversified installation force, which combined, enables us to handle larger and more complicated projects. Much of the labour force is cross-trained under multiple disciplines enabling labour to flow between projects to areas most needed at any given time.

We partner with the ICT Industry's leading manufacturers of proven technologies to deliver high-quality solutions to our clients. **MARVEL** understands that In- formation Technology and Networking are critical to today's security infrastructure and we ensure our solutions incorporate today's standards.

Beyond its technology **MARVEL** boasts the strongest team of project managers, technicians, and support personnel available in the industry and promotes an innovative and entrepreneurial culture within the organ clients' team in order to seamlessly facilitate the completion of any project. In forming a partnership with our client, we gain a unique understanding of our client's specific requirements as they evolve, thereby enabling us to promptly evaluate and adjust existing solutions to meet the changing needs of our clientele.



### **OUR VISION**

In order to achieve our vision, our goals are:

- To continue to inspire confidence from our stakeholders by delivering Successful and safe projects.
- To continue to provide and develop strong leadership with integrity.
- To constantly strive for continuity of works, taking pride in our aim of delivering all projects safely, on budget and ahead of program, ultimately exceeding client expectation.
- To respect the well-being of our workers and protect the environment, maintaining our 'zero harm' record.
- To recognize and encourage our employees, providing skills development opportunities to help them develop in their careers.



and ICT solutions in Bahrain and GCC





### OUR MISSION

At **MARVEL**, our mission extends beyond the realms of design, deployment, and maintenance of ELV and ICT solutions. We are dedicated to serving various sectors, including Commercial, Residential, Industrial Buildings, Hospitals, High Rise Towers, Site offices, Schools, etc.

#### **Commitment to Excellence:**

Committed to delivering top-notch quality products and services, our focus is on achieving and maintaining excellence in all aspects of our operation. Recognizing our responsibility, we are determined to consistently meet and exceed our clients' expectations, while also prioritizing the safety of our employees, clients, visitors, and third parties.

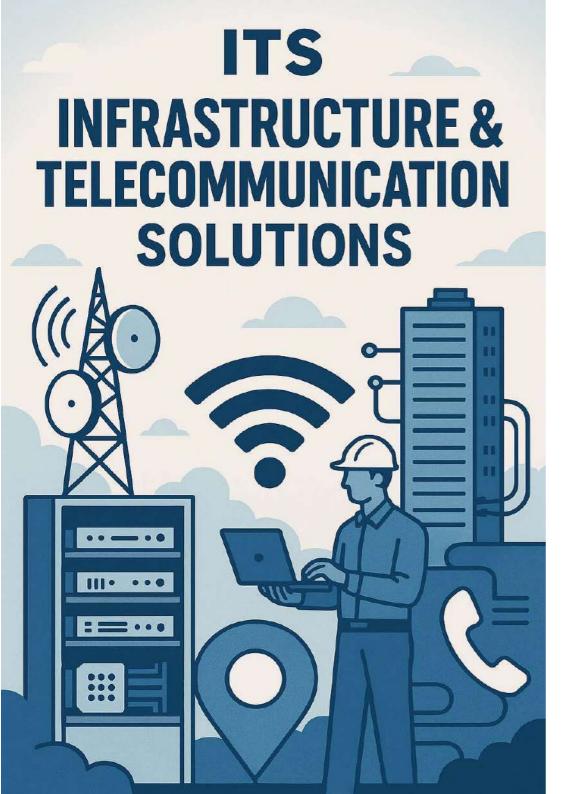
#### Corporate Governance and Accountability:

Embedded within our mission is a distinct emphasis on Corporate Governance and Account Management. Upholding the highest standards of ethical conduct, transparency, and accountability, we ensure that our corporate practices reflect the values of integrity and responsibility.

#### **Strategic Account Management:**

Simultaneously, our dedication to account management is aimed at adding value for our clients through innovation, foresight, and aggressive performance.







## ITS Server Infrastructure & Telecommunication & Networking Solutions.

MARVEL provides professional and complete range of ITS Infrastructure & solutions to a variety of sectors. We design and implement the latest in Information &

communication Technologies. Our custom designs are tailored to suit your business and give you a competitive edge through value based service integration and Solution Services.

To deliver successful integration of complex systems requires both specialized skills and the right level of experience. Our team consists of highly certified professionals, many with over 10 years of experience in the IT industry.

Strong Communication and network foundation is the key to business agility and competitiveness in the technology-dependent Internet era.

















TECHNOLOGY CONSULTANCY CREATIVITY

### Structured cabling solutions (copper & Fiber optic networks)

MARVEL experts in providing well-designed, carefully implemented structured cabling systems that

meet your data and communications needs. We specialized in the installation of copper network cabling to ensure long term performance system integrity, and investment protection.

MARVEL's specialists are experienced in carrying out major Fiber Optic network installations with all the detailed planning and resource utilization required for such projects. Having successfully designed and implemented many structured cabling projects in Qatar, you can be assured that you would have a very reliable network infrastructure for years to come.

MARVEL as a certified installer for many of the leading brands like Schnieder, Corning, R&M, Nexans, 3M, APC etc., we can warranty the projects as per manufacture standards from 15 to years.

We use calibrated and state of the art modern Cabling equipment's from leading manufactures like Fluke, EXFO, Fujikura, etc. We use our trained and certified technicians for splicing, terminations, cable laying etc.

Our installation teams are fully conversant and qualified with the latest installation practices and work to a quality-assured procedure ensuring all installations are carried out to a consistently high standard. Whether you need just one additional outlet or you require thousands installed, we have the knowledge, experience and expertise to ensure your installation is carried out to your specifications and with the same level of service and professionalism regardless of the size of the project or service call.







### Complete DATA Center Infrastructure Solution

Toperations are a crucial aspect of most organizational operations around the world. A data center is a facility used to house computer systems and associated components, such as telecommunications and storage systems. If a system becomes unavailable, company operations may be impaired or stopped completely. A data center must therefore keep high standards for assuring the integrity and functionality of its hosted computer environment. This is accomplished through redundancy of mechanical cooling and power systems serving the data center along with fiber optic cables, environmental controls (e.g., air conditioning, fire suppression) and various security devices.

MARVEL provides consulting, planning and implementation of DATA centers of any size in different TIER levels. We design cooling / power requirements for DATA center which includes DATA center Precision A/Cs (Liebert), UPS systems (APC, Tripplite), Remote monitoring systems (IMS 4000), FM200 Fire systems, Security (Access control and CCTV monitoring), Generator, and other design concerns of DATA center.

MARVEL specializes in the infrastructure installation of data centre including raised/access looring system, ire rated ceilings, ire rated doors, ire rated claddings, complete electrical, technology and mechanical installations.







### **MARVEL**

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#### **UPS Solutions**

AUPS is typically used to protect hardware such as computers, data centers, telecommunication equipment or other electrical equipment where an unexpected power disruption could cause injuries, fatalities, serious business disruption or data loss.

MARVEL provide Supply and installation of variety of UPS models and sizes. We provide both single phase and 3 phase solutions. We are specialized in design of parallel redundancy solutions and other mission critical requirements.

As TRIPP.LITE (a global manufacturer of power and connectivity solutions) premier partner with CAP certification; **MARVEL** provide all products and services offered by TRIPPLITE in the Kingdom of Bahrain.





TECHNOLOGY CONSULTANCY CREATIVITY

### **IP Telephony Solutions**

NEC



A private branch exchange (PBX) is a telephone exchange or switching system that serves a private organization and performs concentration of central office lines or trunks and provides intercommunication between a large number of telephone stations in the organization.

An IP PBX handles voice signals under Internet protocol, bringing benefits for computer telephony integration (CTI).

MARVEL specializes in supply and installation of PBX systems from multi vendors. **MARVEL** provides IP telephony solutions of NEC, Grandstream, ALCATEL, HUAWIE, PANASONIC and AVAYA.













### Network Firewall Security: Safeguarding Your Digital Infrastructure

Welcome to **MARVEL** IT Solutions! We focus on keeping your business safe from online threats. By partnering with top brands in the cybersecurity field, we provide strong and reliable solutions to protect your digital assets.

In today's digital age, businesses and organizations rely heavily on their networks to operate efficiently and securely. However, with the increasing sophistication of cyber threats, ensuring that your network remains protected from unauthorized access, data breaches, and malicious attacks is critical. This is where Network Firewall Security comes into play.





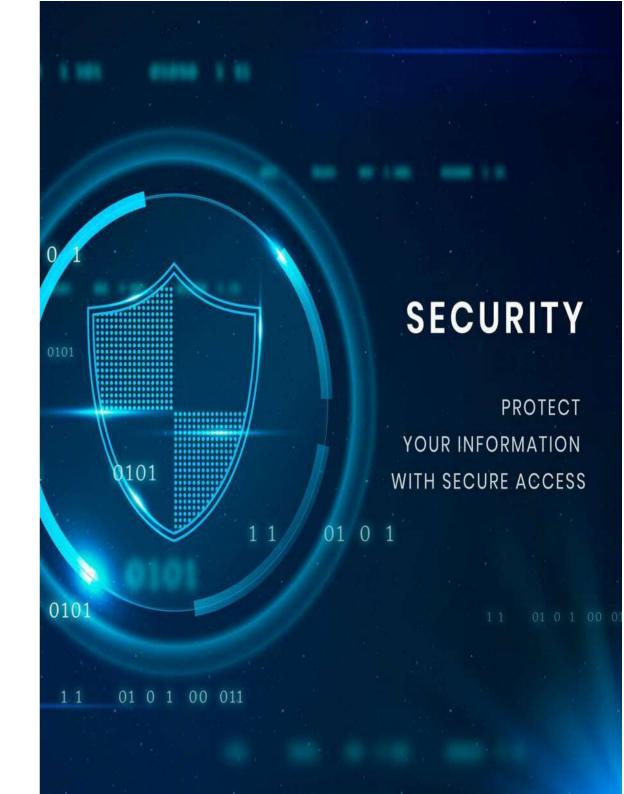
#### Why Do You Need Network Firewall Security?

- Protection from Cyberattacks
- Access Control
- Traffic Monitoring
- Compliance with Security Standards
- Prevention of Unauthorized Access

**MARVEL** offer state-of-the-art network firewall security solutions designed to meet the evolving needs of modern businesses. Our firewalls are easy to configure, scalable to fit businesses of all sizes, and packed with powerful features to ensure your network is always protected.

Whether you need a solution for a small office or a large enterprise, our team of experts can help you deploy a network firewall solution that delivers peace of mind and comprehensive protection.

Get in touch with us today to learn more about how our network firewall security solutions can safeguard your business and network infrastructure from cyber threats.





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### **Endpoint Protection Solution**

Protect Against Malware, Ransomware, and Data Breaches with Endpoint Protection

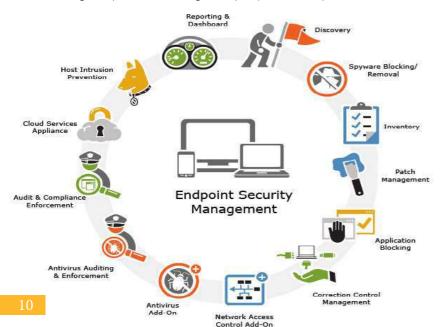




kaspersky

Incident Response is the process of detecting, investigating, and responding to cyber attacks to minimize damage and regain control of your systems.

At MARVEL Bahrain, we specialize in helping businesses detect breaches, understand how they occurred, and take swift action to prevent further damage. Our experts are ready to gather evidence, assess the origins of the attack, and guide your team through every step of recovery.







#### **Queue Management Solution**









**MARVEL** has a very professional SNAPPY Queue Management System that helps to reduce the customer waiting time and improves service accessibility. We provide a fast and reliable system that can manage queues effectively. Both Wired Queuing System and Wireless Queuing System are made available as a part of our service. Our areas of service include all across Middle-East and Europe.

#### Why Marvel and SNAPPY?

Marvel has long been recognized for providing cutting-edge technological solutions, while SNAPPY specializes in enhancing customer engagement through innovative tools. Together, they offer a powerful queue management solution that benefits both businesses and customers alike.

**Improved Efficiency:** The system streamlines queue management and resource allocation, ensuring faster service and improved operational efficiency.

**Enhanced Customer Experience:** With real-time updates, virtual queueing, and reduced wait times, customers experience a smoother and more enjoyable visit.

**Reduced Customer Stress:** Long wait times can frustrate customers. Our system reduces perceived wait times by offering accurate wait time estimates and keeping customers informed.

**Increased Staff Productivity:** By automating the queue process, your staff can focus on providing quality service rather than managing crowds, leading to higher employee satisfaction as well.

**Data-Driven Insights:** Marvel's advanced reporting tools provide valuable insights into customer behaviors, peak hours, and operational bottlenecks, helping you make informed decisions to further enhance efficiency.





### **MARVEL**

TECHNOLOGY CONSULTANCY CREATIVITY

### Video/Voice Conferencing Solutions

Effective video and voice conferencing solutions revolve around the core principles of seamless communication, reliability, and accessibility. These systems address the critical aspects of who participates, where the meetings occur, and when they take place.

At MARVEL, we specialize in designing and implementing diverse video and voice conferencing solutions sourced from various reputable vendors. Our offerings range from standalone solutions for small-scale interactions to sophisticated networked setups, incorporating multiple endpoints, advanced audio and video peripherals, and robust collaboration tools. Whether your organization is a large enterprise or a nimble startup, we recognize the significance of facilitating smooth access to virtual meeting spaces.

Understanding that each business operates uniquely, we tailor our solutions to meet individual needs and requirements. Our commitment to enhancing your communication infrastructure is unwavering, ensuring that your team can connect effectively, regardless of their physical locations.





### Access Control, Time and Attendance Security Systems

Physical access control is a matter of who, where, and when. An access control system determines who is allowed to enter or exit, where they are allowed to exit or enter, and when they are allowed to enter or exit.

MARVEL designs and implements different access control systems based on solutions from multiple vendors. These can include standalone card readers up to a complicated networked solutions consisting of tens of card and biometric readers, door controllers, turnstiles, road blockers and sensors. Whether your organization is large or small, the importance of managing access to your premises cannot be overemphasized. Therefore at MARVEL we design our solutions based on the understanding that every organization or company operates differently, and each has individual needs and requirements.

A time and attendance system enables an employer to have full control of all employees working hours. It helps control labour costs by reducing overpayments, eliminating manual processes.

**MARVEL** provide time attendance systems from ZKTECO, PAXTON, Suprema, ACTATEK and other vendors.















TECHNOLOGY CONSULTANCY CREATIVITY

#### Wireless Nurse Calling System

NTTWORKS has worked relentlessly to develop the perfect, reliable Wireless on site messaging systems, as the leader of the industry in Korea since 1996. NTTWORKS' Syscall brand products are recognized for their excellent technology and competitiveness in various business and service areas. We create the best systems for today's service industry requiring speedy communication.

#### **Solutions**

- FOOD COURT SOFTWARE SOLUTION
- SYSCALL WIRELESS RESTAURANT SOLUTION
- WIRELESS THEATER PAGING SYSTEM
- WIRELESS SCHOOL NOTIFICATION SYSTEM
- WIRELESS CALLING FOR SELF-SERVICE SYSTEM
- WIRELESS HOTEL PAGING SYSTEM
- WIRELESS BOWLING CENTER SYSTEM
- WIRELESS HOME CARE SYSTEM
- WIRELESS MEDICAL ASSISTANCE SYSTEM
- WIRELESS YACHT CALLING SYSTEM
- WIRELESS DISABLED ASSISTANCE SYSTEM
- WIRELESS PAGER FOR POS/ KIOSK SYSTEM
- WIRELESS TIMER GUEST PAGING SYSTEM
- WIRELESS RETAIL STORE PAGING SYSTEM
- WIRELESS ELDERLY CARE SYSTEM
- WIRELESS SERVER PAGING SYSTEM

Marvel is proud to be recognized as a Gold Partner of SYSCALL, a global leader in wireless communication and calling systems. This prestigious partnership reflects Marvel's commitment to delivering high-quality, innovative, and reliable solutions across various industries, including hospitality, healthcare, retail, and industrial sectors.

#### **Major Clients**







### Public Addressing System (PA System)

Public Addressing System (PA System) is crucial for effective communication in various settings. The success of a PA System relies on its ability to address specific aspects such as where, when, and how information is conveyed.

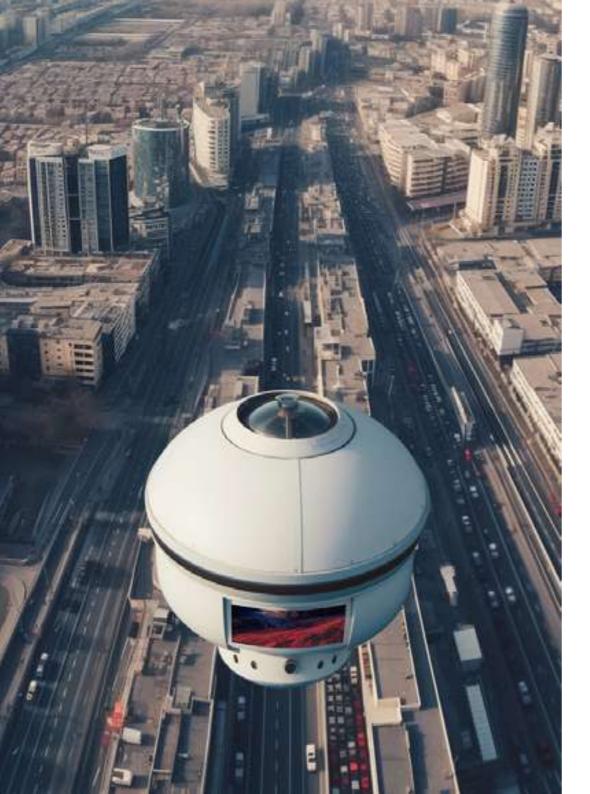
MARVEL specializes in designing and implementing state-of-the-art PA Systems tailored to the unique needs of diverse environments. Our solutions encompass a range of products, from standalone speakers to sophisticated networked setups, ensuring seamless communication.

Our PA Systems feature components from renowned vendors, ensuring top-notch quality and performance. We collaborate with industry-leading brands, such as BOSE, JBL, ITC, and others, to provide a comprehensive range of options for our clients.

Effective communication is at the heart of every successful organization. With MARVEL's expertise in PA Systems, you can trust that your communication needs will be met with precision and reliability. Whether it's a simple announcement or a complex multi-zone setup, we have the solutions to enhance your communication infrastructure.







### MARVEL

TECHNOLOGY CONSULTANCY CREATIVITY

#### **CCTV** and Security Surveillance

ARVEL has extensive experience in designing and nstallation of different CCTV security surveillance solutions. By carefully assessing our clients' requirements, we design, install and maintain cost-effective security systems which achieve and exceed Our clients' expectations.

MARVEL has successfully implemented tens of large and small CCTV systems including analog and IP-based solutions from vendors such as Bosch, Axis, Dahua, HIKVision, Samsung, etc.

#### **CATV** and IPTV

(Satellite Analog Cable TV & Satellite IPTV Solutions) Cable television (CATV) is a system of delivering television programming to paying subscribers via radio frequency (RF) signals transmitted through coaxial cables or light pulses through fiber-optic cables and Internet Protocol television (IPTV) is a system through which television services are delivered using the Internet protocol suite over LAN or the Internet.

MARVEL provides turnkey, centralized, professional Satellite CATV and IPTV systems using top-of-the-line equipment from industry leading manufactures.







### **Electrical Wiring**

ARVEL provides Electrical wiring, glanding and termination of Electrical cable, Panels, DBS and sockets. We are specialized in designing and installation of electrical requirements for Small wiring closets to Big DATA centres.





#### Fire Alarm & PAGA Solution

Fire Alarm solutions are a key element in any safe facility. MARVEL designs, procures, installs and maintains fire alarm solutions that would fully match your business sister requirements through Our concern.









## ERP (Enterprise resource planning) Software & Solution

RP provides an integrated view of core business processes, often in real-time, using common databases maintained by a database management system. ERP systems track business resources and the status of business commitments. ERP facilitates information flow between all business functions, and manages connections to outside stakeholders.

MARVEL partners with SAGE (One of the leading software products and services provider incorporated in India). SAGE Systems is a provider of ERP, Human Capital Management and Aviation Maintenance & Engineering (M&E) & Maintenance Repair & Overhaul (MRO) Software.

#### Software development

ARVEL partners with specialized companies for proprietary software development. Software can be developed to meet specific needs of a specific client/business, to meet a perceived need of some set of potential users, or for personal use.

MARVEL provides Custom software programming, on all major software platforms including the latest Microsoft .Net, ORACLE.





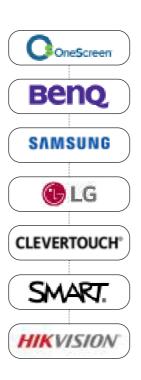
TECHNOLOGY CONSULTANCY CREATIVITY

### Interactive Screen, Digital Signage & Pixel LED

Our expertise lies in designing and implementing advanced systems that redefine visual communication. We source and integrate cutting-edge technologies to provide Interactive Screens that facilitate engaging user interactions in various contexts, from educational settings to corporate environments. The Digital Signage solutions we offer empower businesses to deliver dynamic and targeted content, enhancing brand visibility and customer engagement.

In the realm of Pixel LED displays, MARVEL stands at the forefront, providing vibrant and customizable solutions. Our Pixel LED displays are characterized by their versatility and the ability to create visually stunning presentations, advertisements, and information displays. By partnering with leading manufacturers such as LG, Samsung, and Absen, we ensure that our clients receive top-notch quality and innovation.

Whether you seek interactive engagement, impactful digital messaging, or stunning visual displays, MARVEL tailors its solutions to meet the specific needs of diverse industries. Elevate your communication strategies with our state-of-the-art Interactive Screen, Digital Signage, and Pixel LED solutions, designed to leave a lasting impression on your audience.







TECHNOLOGY CONSULTANCY CREATIVITY

### People Counting Solution For Shopping Mall / Retail Shop

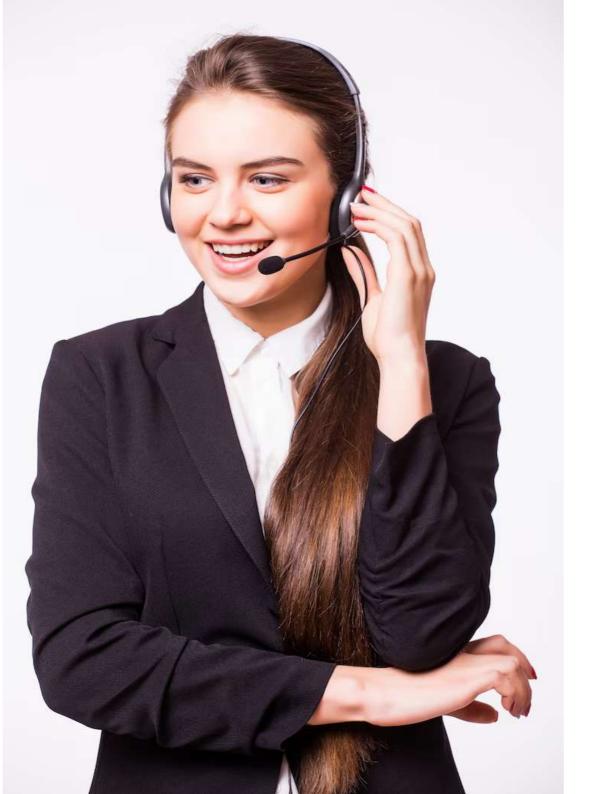
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### Help Desk, Technical support & outsourcing services

MARVEL a help desk provider intended to provide the customer with information support related to the client's requirements. We troubleshoot problems or provide

and guidance about daily infrastructure problems such as network administration, component installation, configuration, system imaging, and advanced configuration of computers, electronic equipment, or software.

**MARVEL** provides outsourcing services for reducing cost and improving quality for our clients. By outsourcing to us; we help our clients to perform well on their core competencies, from which cost is reduced and products stay in high quality. We help to mitigate shortage of skill or expertise in the areas where they want to outsource.





### Networking Products (Active)

We Provide Complete networking hardware including LAN/WAN & P2P products, ISDN, ADSL, VPN, Switches, Routers, Firewall, Wireless and Network gate-ways. We partner with major brands like CISCO, HP, Linksys, and Ubiquiti Networks.

We provide complete irewall solutions from Fortinet, Cyberoam and Sonicwall. Our product range includes industrial switches and media converters from AMG and allied Telesis.

### Networking Products (Passive)

ARVEL having alliance with most he leading manufacturer of passive networking items. We are certified with Schneider, iConnect, Panduit, Nexans, R&M, corning, 3M, Systemax, etc. We can supply any kind of passive cabling products from leading manufactures.

We are authorized distributor for TOTEN Racks and cabinets in the state of Qatar. We keep stock of all range of products from TOTEN, Aston, Cheetah, Dell, HP, IBM etc.







### MARVEL

TECHNOLOGY CONSULTANCY CREATIVITY

### Computer Hardware, Software and Peripherals

omputers, Servers, Storage, Printers, and Scanners: MARVEL provides sales and support of Computer hardware from multiple corporate vendors - DELL, HP, Lenovo, etc.

MARVEL specialized in providing design and configurations of Servers (DELL, HP, and IBM) as per client's requirements. We supply Printers, Scanners, Projectors and all other IT equipment hardware as per client request.

Computer data storage is a technology consisting of computer components and recording media used to retain digital data. It is a core function and fundamental component of computers. **MARVEL** provides storage solutions (SAN, NAS, etc.) from NetApp, Buffalo, HP and IBM.

Scanners optically scan images, printed text, handwriting, or an object, and converts it to a digital image. **MARVEL** having alliance with major scanner manufactures like FUJITSU, XEROX, HP, etc.

















#### Software licensing

A software license is a legal instrument governing the use or redistribution of software. Software license grants an end-user permission to use one or more copies of software in ways where such a use would otherwise potentially constitute copyright infringement of the software owner's exclusive rights under copyright law.

MARVEL specialized in providing Software licensing from Microsoft, Autodesk, Primavera, Adobe, Symantec, Nitro, Oracle, WinZip, etc.

#### **Antivirus Licenses:**

Antivirus software detects and removes computer viruses, malware, and pro- vides protection from other computer threats such as infected and malicious URLs, spam, scam and phishing attacks, online identity (privacy), online bank- ing attacks, social engineering techniques, Advanced Persistent Threat (APT), botnets DDoS attacks.

MARVEL provide Antivirus solutions from major vendors like Kaspersky, McAfee, ESET

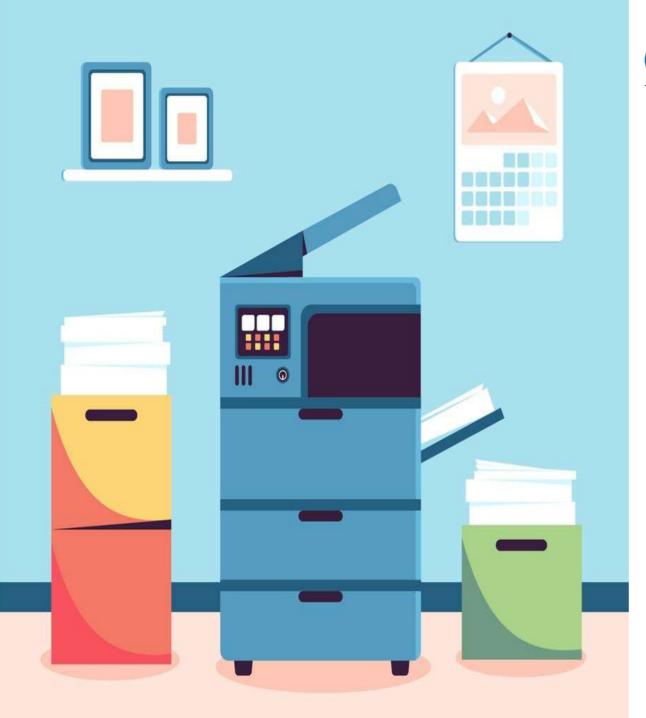
#### Consumables and accessories:

Consumables are products that consumers use recurrently, such products as paper, pens, file folders, post-it notes, computer disks, and toner or ink car- tridges. A peripheral device is generally defined as any auxiliary device such as a computer mouse, keyboard, image scanners, tape drives, microphones, loudspeakers, webcams, and digital cameras.

MARVEL provide supply of Computer accessories and consumables of all brands.







### **MARVEL**

TECHNOLOGY | CONSULTANCY | CREATIVITY

### Supply of office automation equipment's

Office automation helps in optimizing or automating existing office procedures like transfer data, mail and even voice across the network. All office functions, including dictation, typing, filing, copying, fax, Telex, microfilm and records management, telephone and telephone switchboard operations, fall into this category.

We provide Supply and installation of photocopier, Printers & other peripherals from XEROX, KONICA MINOLTA, BROTHER, HP, Canon, Toshiba and many other leading brands.

**TOSHIBA** 













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